



1765 Greensboro Station
Place
Tower I, Suite 900
McLean, VA 22102 USA

Commercial Price List - Effective 01/01/2019

VERBATIM EXTRACT

Labor Category	Description	Rate	Unit
Senior Partner	Overall manager and administrator for complex strategic studies. Primary interface and point of contact with Senior Government representatives. Primary contributor responsible for content and project quality. Manages and controls the financial and administrative aspects of the project.	\$ 360.00	Hour
Partner	Primary interface and point of contact with project Government authorities and representatives on administrative, quality and content issues. Supervise program operations, implements study planning and execution procedures and schedule. Primary contributor to studies and projects in certain areas. Manages and controls financial, contractual and administrative aspects of the project.	\$ 325.00	Hour
Subject Matter Expert	Provides expertise, consulting, analysis, methodological and design support one or more technical areas of projects in which the individual is recognized as an expert.	\$ 300.00	Hour
Principal	Manages tasks within large studies. Contributor to primary research and analysis. Analyzes and studies complex system requirements.	\$ 250.00	Hour
Director	Technical contributor for tasks or project effort. Primary technical interface and point of contact with Government authorities and representatives on specific project issues.	\$ 235.00	Hour
Senior Consultant	Provides support to analyses and project tasks in knowledgeable areas such as primary and secondary research, data collection and analysis, functional specifications, draft task reports, technical editing, syntheses of analyses, presentations, compliance with project requirements, independent validation and verification and project quality control as directed.	\$ 200.00	Hour
Consultant	Performs research and background analyses to be used in projects, under the direction of a senior consultant or director. Provides general management consulting support. Prepares required documentation, organizes data and draft charts in support of projects.	\$ 175.00	Hour
Technical Editor	Plan, develop, organize, write and edit operational procedures for projects. Research, develop and document technical design specifications. Produce electronic documentation in addition to hard copy proposals/projects. Maintain a comprehensive library of technical terminology and documentation. Analyze documents to maintain continuity of style of content. Manage updates and revisions to technical literature.	\$ 80.00	Hour